

# General Business Edition

**MODERN, COMPREHENSIVE, AND EXTENSIBLE.**



“I would highly recommend Acumatica to any non-profit, especially where they have multiple departments and multiple operations.”

**Clifford Timmermans, CFO, Cesar Chavez Foundation**  
Industry: Non-Profit



# Complete Financials and Embedded CRM

Designed for companies with limited inventory requirements, Acumatica General Business Edition is the ideal solution for service, non-profit, financial, municipal, and other businesses and organizations seeking a modern ERP application with advanced financial management, project accounting, fixed assets, customer management, payroll, and robust reporting and analysis capabilities. Acumatica provides specialized editions for manufacturers, distributors, retailers, and construction firms.

Advanced financial features provide a holistic system for growing businesses.

Expedite month-end close, automate the AP payment process, and reduce days sales outstanding (DSO) with flexible credit limits and credit terms, automated dunning letters, and proactive collection activities.

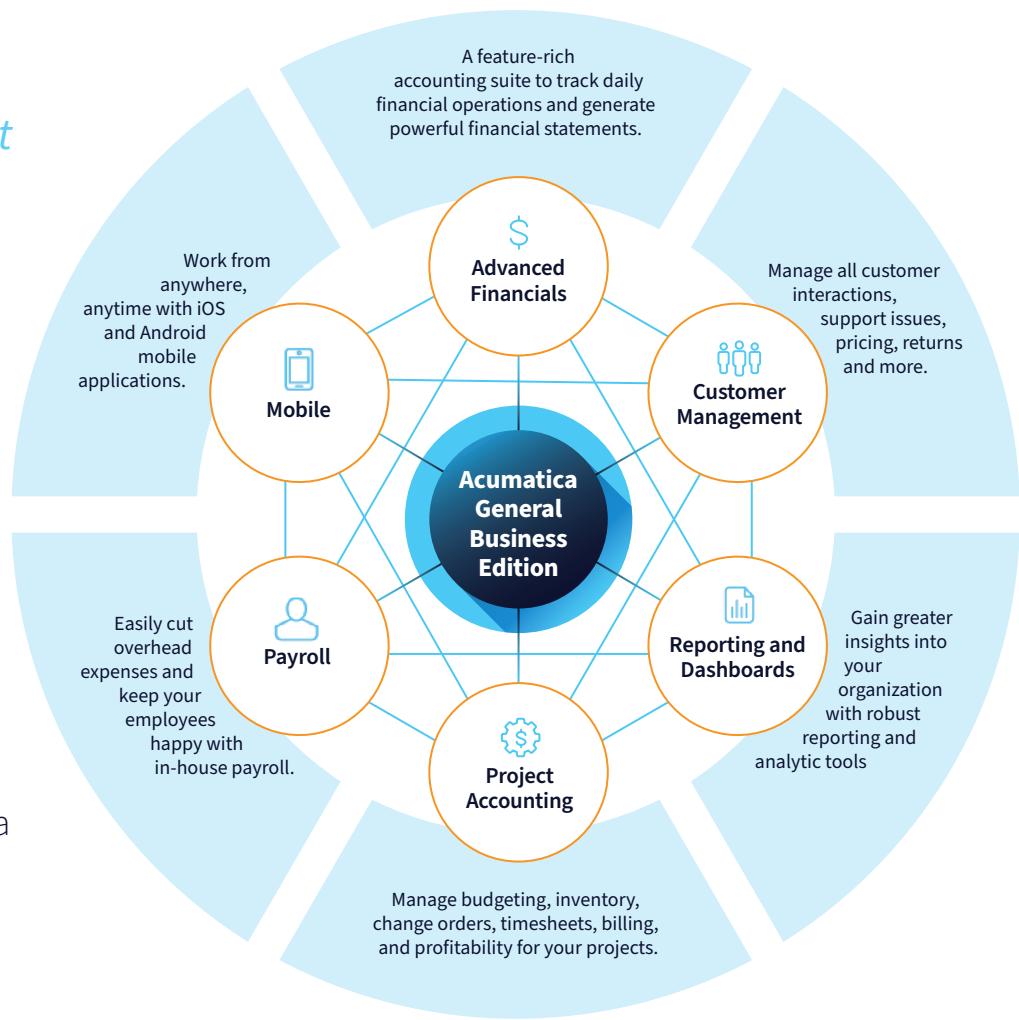
Generate high-quality leads, boost sales, and offer exemplary customer support through embedded CRM with case management.

Manage your entire business using powerful insights with configurable inquiries, personalized reports, role-based dashboards, and real-time business analytics.

*Automate and mobilize core operations with a best-in-class ERP built on a future-proof platform.*

“The ease in which Acumatica works and how it looks and feels compared to Microsoft Dynamics, Sage, and Oracle NetSuite, there’s not a whole lot of comparison. Acumatica leads the pack.”

**James Craig, CEO, ISS LLC**  
Industry: Oil and Gas Services



[VIEW SUCCESS STORY](#)



# Modern Accounting with Robust Analytics

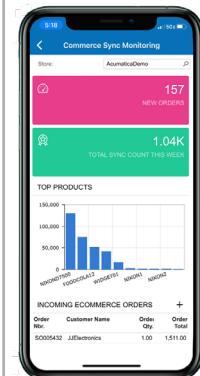
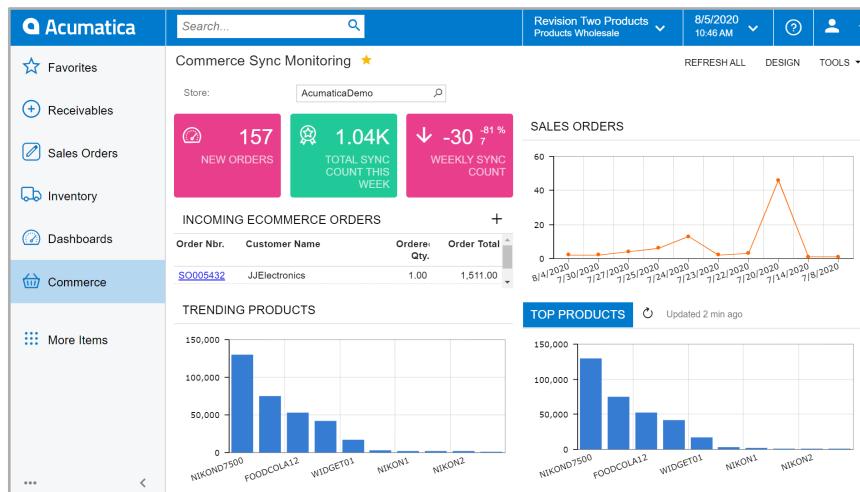
Thousands of small and midsize businesses across dozens of industries rely on Acumatica ERP. Harness the power of artificial intelligence (AI) with machine learning (ML) for accounts payable document creation with smart matching. Automate expense receipt creation from bank files or paper receipts using AI/ML and mobile technologies. Penetrate new markets with minimal technology investments by leveraging multi-currency and multi-language support. Manage services with native field service and project accounting applications.

- Agriculture, Forestry, Fishing**  
agricultural, forestry, landscaping, commercial fishing
- Amusement and Entertainment**  
movie theaters, professional sports, performing arts
- Automotive Services**  
automotive repair, towing and hauling, passenger transport
- Banking and Financial Services**  
banking, investments, holding companies, credit agencies
- Communications & Utilities**  
water, sewer, electric, gas, waste, telecom, radio
- Education**  
daycare, K-12 education, vocational schools, colleges
- Government & Municipalities**  
courts, fire and police, federal, state, and local government
- Home Services**  
garage door, pool and spa services, appliances, water
- Hospitality**  
hotels, motels, bed and breakfast, resorts, camps
- Insurance**  
property & casualty (P&C), life & annuity (L&A), health
- Maintenance Services**  
janitorial and sanitation services, facility maintenance

- Legal Services**  
attorneys, legal aid services, arbitration, other legal services
- Medical and Health Services**  
doctors, hospitals, clinics, dentists, mental health, rehabilitation
- Non-profit and Member Organizations**  
museums, zoos, botanical gardens, churches, trade associations
- Oil & Gas and Mining Operations**  
metal and coal mining, oil and gas extraction/refining
- Professional and Business Services**  
advertising, public relations, staffing, consulting, accounting
- Real Estate and Property Management**  
property management, real estate agents, title offices, appraisers
- Rental and Leasing Services**  
vehicle, equipment, computer, party stores, furniture
- Repair Services**  
electrical, watch and jewelry, upholstery, computer, welding
- Social Services**  
in family services, job training, food & housing assistance
- Software and Technology**  
commercial software, technology consulting, computer services
- Transportation and Logistics**  
trucking, warehousing, logistics, rail, water, air, public transport

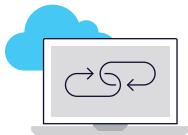
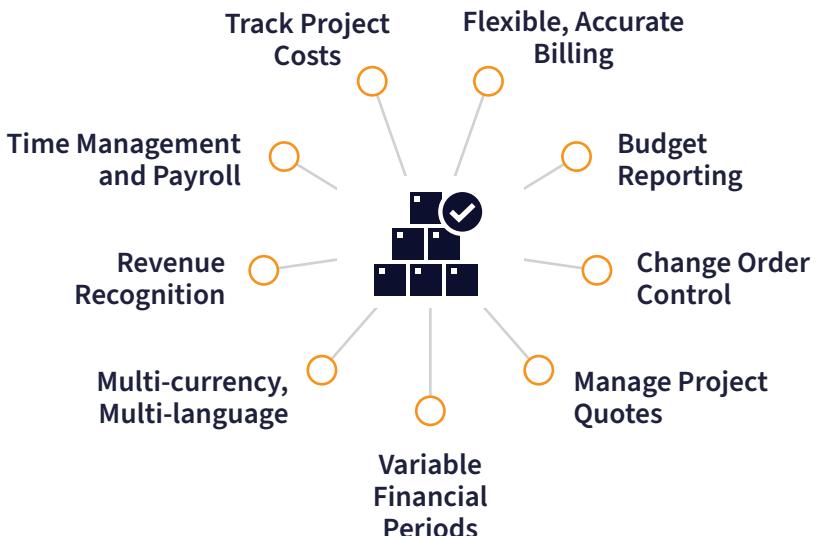
Access the entire Acumatica application suite and enter transactions anytime, anywhere, from a browser, POS scanner, or mobile device.

Gain actionable insights with configurable, role-based dashboards. Monitor key performance indicators and manage business activity to make the most informed decisions.



# Advanced Project Accounting & Management

Project-based businesses benefit from Acumatica's native project accounting features. Capture all expenses and employee time entries quickly. Understand timelines with coordinated tasks and accurate billing for more profitable projects and analytics. Get more work done faster and with less effort.



## Extend Acumatica with Certified Applications

The Acumatica Marketplace is one of the leading communities of independent software vendors with integrated applications for budgeting and planning, lease accounting, corporate performance management (CPM), human capital management, asset management, tax calculations, advanced business intelligence and analytics, and more. Specialized industry solutions extend Acumatica's robust accounting for companies in non-profit, property management, rental, hospitality, and other business segments.

“Our clerk had no previous accounting experience, and now she’s doing all the AP work . . . I just hired an accountant, and I didn’t have to teach her at all; she just got on the system and easily uses it.”

**Jen Alden, Chief Financial Officer, Tulsa Performing Arts Center**  
Industry: Non-Profit

## Discover Why Leading Organizations Rely on Acumatica for their Success

[LAUNCH THE VIEWER](#)





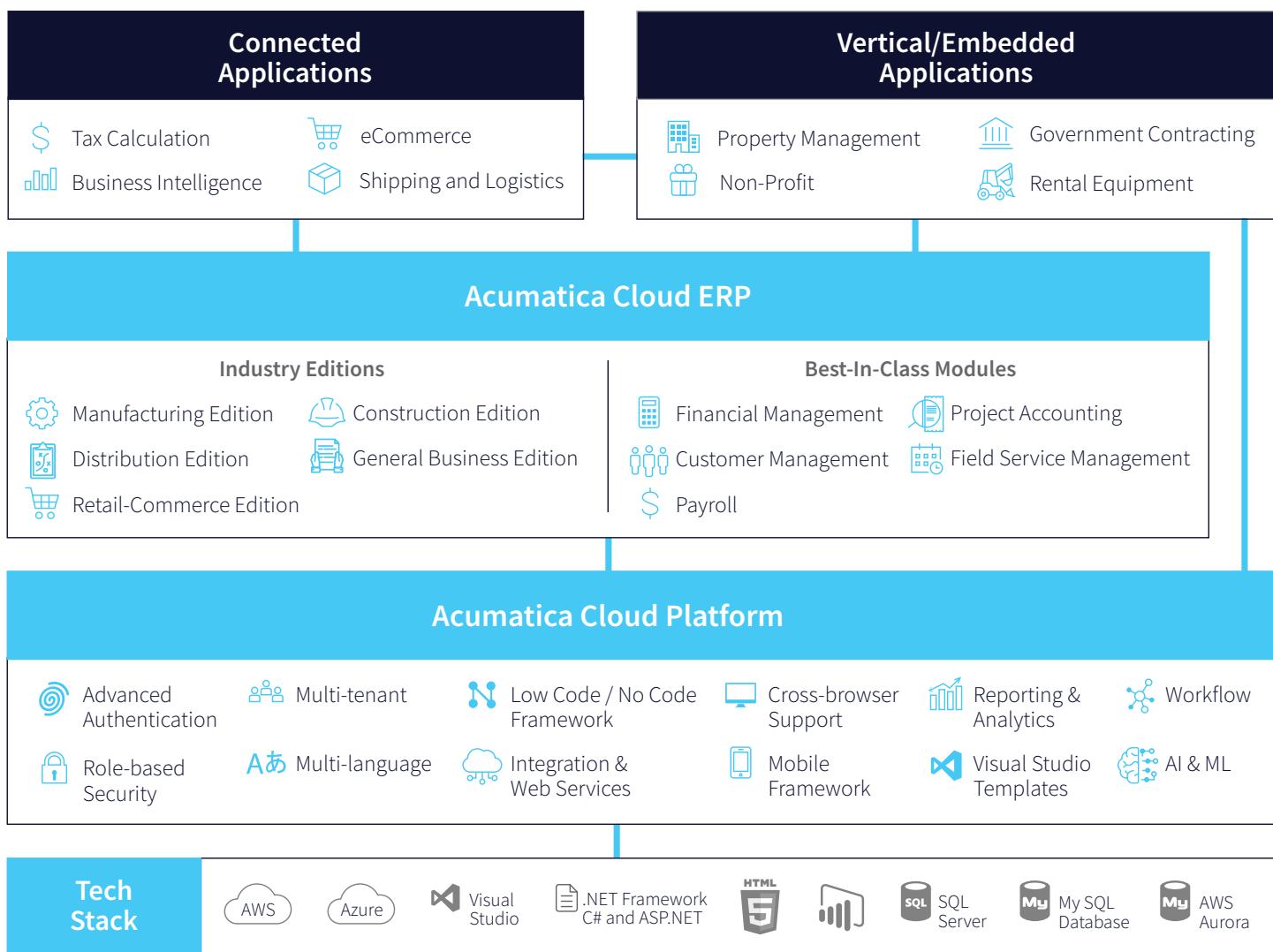
# Future-Proof Cloud Platform Is Ready for Modern Technologies

Today's companies demand a modern platform built for speed and extensibility to connect external systems and data.

The Acumatica xRP platform is a versatile architectural framework and application development platform that empowers users to tailor the software to the way they do business. Because Acumatica's ERP platform technology uses standard web technologies and development

languages, you can modify your business logic using the platform tools to connect to external applications with ease.

Leverage Acumatica's artificial intelligence and machine learning features to automate AP document creation and reduce manual errors. Translate paper business cards directly into CRM contacts via the mobile app to save time and effort.



# The Trusted Leader in Usability and Value

Acumatica's [Customer Bill of Rights](#) protects customers with an easy to understand End User License Agreement. It guarantees ERP implementations without hidden fees. The Bill of Rights outlines Acumatica's commitment to consumption-based licensing that does not inhibit growth. It provides sustainable pricing models with limited price increases, deployment choice, and consistent customer service access. It also protects customers' access to their data anytime – even if they leave the Acumatica family. Further, Acumatica consistently rates high in usability and value by analysts and users.



## Acumatica by the Numbers:

**6,500** Valued Customers  
**180M** Transactions Every Month  
**97%** User Rating Satisfaction  
**300+** Dedicated Employees

**+33** High Net Promoter Score  
**200+** Independent Software Vendors  
**300+** Channel Partners  
**1** Unique Singular Product Focus

Leader in Midmarket Cloud ERP



Leader in Usability, ERP Technology Value Matrix



Leader in Mid-Market Grid Report for ERP Systems



Excellent Overall User Rating



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[CALCULATE YOUR ROI](#)





# Manage Your Entire Business on a Single, Future-Proof Cloud Platform

## **Powerful and Comprehensive Features Provided by Acumatica Distribution Edition:**

### **Accounting Applications**

General Ledger  
Accounts Receivable  
Accounts Payable  
Multicurrency Management  
Tax Management  
Cash Management  
Deferred Revenue  
Recurring Revenue  
ASC 606 Compliance  
GAAP and IFRS Compliance  
Intercompany Accounting  
Electronic Bank Feeds  
Advanced Expense Management  
Contract Management  
Fixed Asset Depreciation  
Payroll and Time Management  
PCI-Compliant Credit Cards

### **Analytics & Platform**

Financial Reports  
Multi-language  
Acumatica Report Designer  
Generic Inquiries  
Microsoft Power BI Integration  
Configurable Dashboards  
Multi-Level Security  
Cloud or On-Premises Deployment  
Native Document Management  
Visual Workflows  
Business Events  
Online Help and Wikis  
Development Tools  
Integration Utilities  
AI / ML

### **Projects**

Change Orders  
Cost-Plus or Fixed Cost  
Forecast Project Budget  
Timesheets for Specific Projects  
CRM Portal and Case Integration  
Task Definition  
Reverse Unbilled Transactions  
Create Billing Rules  
Manage Project Quotes  
Labor Cost Rates  
Mobile Time and Expense  
Project Templates

### **Customer Management**

Sales Opportunities  
Integrated Marketing  
Service and Support  
Customer Self-Service Portal  
Lead and List Management  
Accounts and Contacts  
Email Integration  
Real-Time ERP↔CRM Data Flows

### **Purchase Order Management**

Partial Fulfillment  
Consolidated Fulfillment  
Item Tracking  
Automatic Payment Vouchers  
Drop Shipments  
Landed Cost  
Vendor Selection  
Vendor Performance  
Multiple Addresses  
Audit Trail  
Blanket Orders  
Custom Workflows

### **Sales Order Management**

Invoice Consolidation  
PO Linking  
Returns Management  
Multiple or Partial Fulfillment  
Shipment Schedules  
Pick Lists and Replenishment  
Credit Limit Verification  
Special Order Drop Ship  
Will Call Orders  
Custom Workflows

### **Requisition Management**

Convert to Purchase Order  
Predefined Request Lists  
Collect and Request Classes  
Create Customer Quotes  
Set Vendor Lead Times  
Online Vendor Bidding  
Configurable Workflows

### **Vendor Marketplace**

Rental Management  
Budgeting and Planning  
Royalties and Rebates  
Salesforce Integration  
Sales & Use tax calculations  
Corporate Performance Management  
Advanced Reporting & Analytics  
Collections Management  
Consignment Processing  
Human Capital Management  
Shipping Integrations  
Electronic Data Interchange (EDI)

... and many more!

“Our customers don’t know that we’re using Acumatica, they just know we’re giving them the right answer, and they really appreciate that. And for us to give that answer, we really appreciate Acumatica.”

**Todd Snyder, President and CEO, C&O Nursery**

Industry: Agriculture and Farming



For More Information, Please Contact:

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[www.dsdinc.com](http://www.dsdinc.com)

 **Acumatica**  
The Cloud ERP

 **DSD**  
BUSINESS SYSTEMS